

2023 ANNUAL CLAY SHOOT-OUT & CRAWFISH

FEBRUARY 24th at 8am

New Location: American Shooting Center, Houston



BUSINESS TRAINING CLASSES

WORKSHOP: THE PERFECT SALES CALL

JANUARY 11th: at 9am at Johnstone Supply on Shepherd

Speaker: Jim Hinshaw, Service Nation

Learn about the elements needed then participate in a 3 hour workshop on how to build a full presentation, including how to handle objections, show how the customer cannot get what you are offering anywhere else and more.

MEMBER MEETINGS

TAX PLANNING & TAX LAW FOR SMALL BUSINESSES

JANUARY 17th: 11:30am at Harold's Roof Top Bar & Grill

Speaker: Richard Dyo, Partner of AHIP CPA Firm

Learn about preparing for upcoming taxes, tax law changes, tax credits for small businesses, expense depreciation, and more.

FIND OUT ABOUT THE UPCOMING REFRIGERANT CHANGES

FEBRUARY 21st: 11:30am at Harold's Roof Top Bar & Grill

Speaker: Dan Davis, Honeywell

Find out about the upcoming refrigerant changes and how it will affect HVAC Contractors. Learn about sector bans, supply shortages, reporting guidelines, handling requirements, HFC Phasedown and what your options are.

Employment Policies & Procedures

MARCH 21st: 11:30am at Harold's Roof Top Bar & Grill

Speaker: Michelle Bohrer, Bohrer Law Firm

Learn about creating a future plan to make passing on or exiting your business transition smoother and doing it at a higher value.

OTHER TRAINING CLASSES

LIGHT COMMERCIAL RTU GAS HEATING OPERATION, SERVICE & TROUBLESHOOTING

JANUARY 31st 8:30am– 2pm at 10151 Stella Link Rd, Houston, TX 77025

Trainer: David Small, Air Analyst

Learn about the major brands of commercial Gas/Electric RTU's, operation, controls, how to service them, and troubleshooting.

NATE COMMERCIAL REFRIGERATION REVIEW & TESTING

FEBRUARY 7th 8:30am– 2:30pm at Johnstone Supply, 2120 Shepherd Dr, Houston

Trainer: Joe Moravek

Learn about light commercial refrigeration review to prepare for NATE Commercial Refrigeration Specialty Exam.

Registration Required



Register Online

TRAINING CLASSES

TECH CLASS

TRACK 1 **BASICS**

January 13th: 8:30a at 4727 Strack Rd, Houston, TX 77069

Trainer: Chris Walters, The Training Center of Air Conditioning & Heating

DIAGNOSING FURNACE ISSUES & CIRCUIT CARDS

Learn about common problems with furnaces, gas vs electric, furnace parts & functions, testing & troubleshooting the control board, and common circuit board failures.



THE TRAINING CENTER
OF AIR CONDITIONING & HEATING

TECH CLASS

TRACK 1 **ALL LEVELS**

JANUARY 27th: 8:30a at 4727 Strack Rd, Houston, TX 77069

Trainer: Chris Walters, The Training Center of Air Conditioning & Heating

SUPERHEAT & SUBCOOLING

Learn about how superheat & subcooling work, how to measure & adjust a system, sensible heat, latent heat, saturation & diagnosing issues.



THE TRAINING CENTER
OF AIR CONDITIONING & HEATING

TECH CLASS

TRACK 1 **BASIC -INTERMEDIATE**

JANUARY 31st: 8:30a Johnson Supply, 10151 Stella Link Rd, Houston

Trainer: David Small, Air Analyst

LIGHT COMMERCIAL RTU GAS HEATING OPERATION, SERVICE & TROUBLESHOOTING

Learn about the major brands of commercial Gas/Electric RTU's, operation, controls, how to service them, and troubleshooting.

TECH CLASS

TRACK 1 **ALL LEVELS**

FEBRUARY 3rd: 8:30a 4727 Strack Rd, Houston, TX 77069

Trainer: Chris Walters, The Training Center of Air Conditioning & Heating

RECOVERY & CHARGING

Learn about proper way to recover refrigerant, charging using superheat/subcooling method, recovery and performance testing to verify proper charge.



THE TRAINING CENTER
OF AIR CONDITIONING & HEATING

TECH CLASS

TRACK 1 **ALL LEVELS**

FEBRUARY 17th: 8:30a at Century Supply, 10510 W Sam Houston Pkwy S, Houston

Trainer: Chris Walters, The Training Center of Air Conditioning & Heating

UPSELLING SERVICES

Learn about processes that techs can do at each call that will help them upsell client services. Explore ways that diagnostics can be used as a visual for sales. How you can benefit from a checklist & more.



Registration Required

Register Online